



CHILDREN'S ALLIANCE

A Voice for Washington's Children, Youth & Families

DESIRED: FUND DEVELOPMENT CONTRACTOR (Short Term; Part Time) April 5, 2017

SUMMARY

The [Children's Alliance](#) is seeking proposals for a short-term, part-time Fund Development Contractor to support its work in improving the lives of children in Washington State. This contractor will support the Children's Alliance by providing expertise in grant-related fund development, with a focus on supporting existing program goals and obtaining general operating funds. The contractor will provide valuable research and intelligence to identify potential funders who align with the values and mission of the Children's Alliance. This contract is available immediately through June 2017.

ORGANIZATIONAL OVERVIEW

The Children's Alliance is a statewide, nonpartisan, child advocacy organization in Washington. Our [advocacy work](#) is guided by the question: "Is it good for kids?" We strive to support policies that build opportunity for children in our state, particularly those who are vulnerable to the impacts of racial inequity and poverty. Our key program investments focus on addressing the gaps to overcome **child hunger**, provide high quality **early learning**, and ensure all kids experience optimal **health**. We do this work by equipping and mobilizing child advocates, building leadership, collaborating with partners, speaking directly to decision makers, and providing valuable background and analysis to our networks. With the help of our funders and partners, the Children's Alliance ensures that the children of Washington State have an advocate and a voice.

OPPORTUNITY AND ROLE DESCRIPTION

The current federal and state political climate have created significant changes in funding opportunities for advocacy in the areas of early learning, economic security, racial equity, health, food insecurity, nutrition, and related fields. In addition, funders are adapting their giving strategies to

support public policy at the state level, civic engagement, leadership development, and responses to changes in federal policies and practices.

The Children's Alliance seeks to understand how to best support and position our existing programming in the context of this new and adaptive philanthropic environment.

We seek an organized and skilled researcher who will:

- Map the existing priorities and programs of the Children's Alliance to potential funders;
- Produce a comprehensive report of viable grant prospects, including narrative identifying the alignment between the funder and the Children's Alliance; and
- Detail a prioritized plan of action that identifies specific requirements or changes needed to secure appropriate funding from aligned prospective sources.

The Fund Development Contractor will report to Jon Gould, Deputy Director, and will be supported with background materials and ongoing feedback.

QUALIFICATIONS

Ideal candidates will have at least four years of experience in grant research and prospecting, fund development, or related work, along with a strong alignment to the mission of the Children's Alliance and our commitment to advancing racial equity. Strong candidates will possess excellent research and project management skills, knowledge of the Washington State philanthropic community, and the ability to work both independently and collaboratively.

Hourly rate depends on experience. Possible renewal beyond June 2017.

TO APPLY

Please send cover letter, resume, and references to Jon Gould at jon@childrensalliance.org. Applications will be reviewed on a rolling basis.